



YOUR BUSINESS CONNECTION

Presented by the Greater Brookfield Chamber of Commerce Business Education Committee

IMPROVE YOUR SELLING SKILLS

“No Guts, No Gain!”



Presenter

Wayne Dehn, Sandler Training

Program Overview

This program will show you how to get tough, take control of your life, plant your feet, close more sales, and make more money.

Purpose

The “No Guts, No Gain!” program is designed as an interactive exercise. Students will be asked to check either “in control” or “needs improvement” to assess his or her current position in the sales process.

What You Will Learn

- The Salesperson’s Bill of Rights
- Barriers to Success
- What is a True Winner
- Sixteen traits that make the average person successful



Program Sponsor

Tuesday, July 14

11:00 am – 1:00 pm

Lunch program with opportunity for networking

**University of Phoenix,
Milwaukee Campus**
20075 Watertower Blvd, Brookfield

General Admission: \$30.00
Chamber Member Rate: \$25.00

**Space is limited, so get your
reservations in now.**

ADVANCE REGISTRATION WITH PAYMENT REQUIRED BY THURSDAY, JULY 9.

General Admission: \$30.00 | Chamber Member Discounted Rate: \$25.00

_____ name

_____ company name

_____ name

_____ company name

Prepayment available by cash, check or credit card - M/C or Visa. No refunds if you are unable to attend.

Charge credit card on file

Email, fax, or mail a receipt

_____ credit card number

_____ exp. date

_____ 3-digit # on back

_____ charge amount

_____ billing address for card name - numeric only

_____ billing zip code

_____ date

_____ signature

RSVP to the Greater Brookfield Chamber of Commerce

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